

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT OCTOBER 31, 2017

## AREA: Pitt Meadows

## DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>8,765,500</b>	<b>6,801,400</b>	<b>28 %</b>	<b>141,689,075</b>	<b>125,490,720</b>	<b>12 %</b>
Units Listed	<b>10</b>	<b>15</b>	<b>33- %</b>	<b>212</b>	<b>231</b>	<b>8- %</b>
Units Sold	<b>10</b>	<b>9</b>	<b>11 %</b>	<b>162</b>	<b>160</b>	<b>1 %</b>
Sale Success Ratio	<b>58 %</b>	<b>50 %</b>		<b>76 %</b>	<b>78 %</b>	
% Sales to Listings	<b>100 %</b>	<b>60 %</b>		<b>76 %</b>	<b>69 %</b>	
Avg Price/Unit	<b>876,550</b>	<b>755,711</b>	<b>15 %</b>	<b>874,623</b>	<b>784,317</b>	<b>11 %</b>
Active Listings	<b>33</b>	<b>42</b>	<b>21- %</b>			

## ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>6,973,355</b>	<b>3,354,000</b>	<b>107 %</b>	<b>47,311,160</b>	<b>48,669,747</b>	<b>2- %</b>
Units Listed	<b>11</b>	<b>14</b>	<b>21- %</b>	<b>106</b>	<b>128</b>	<b>17- %</b>
Units Sold	<b>12</b>	<b>8</b>	<b>50 %</b>	<b>90</b>	<b>109</b>	<b>17- %</b>
Sale Success Ratio	<b>85 %</b>	<b>72 %</b>		<b>87 %</b>	<b>90 %</b>	
% Sales to Listings	<b>109 %</b>	<b>57 %</b>		<b>84 %</b>	<b>85 %</b>	
Avg Price/Unit	<b>581,112</b>	<b>419,250</b>	<b>38 %</b>	<b>525,679</b>	<b>446,511</b>	<b>17 %</b>
Active Listings	<b>11</b>	<b>12</b>	<b>8- %</b>			

## APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>5,415,125</b>	<b>4,234,100</b>	<b>27 %</b>	<b>73,702,470</b>	<b>44,408,506</b>	<b>65 %</b>
Units Listed	<b>22</b>	<b>24</b>	<b>8- %</b>	<b>241</b>	<b>186</b>	<b>29 %</b>
Units Sold	<b>13</b>	<b>11</b>	<b>18 %</b>	<b>196</b>	<b>147</b>	<b>33 %</b>
Sale Success Ratio	<b>81 %</b>	<b>73 %</b>		<b>82 %</b>	<b>84 %</b>	
% Sales to Listings	<b>59 %</b>	<b>45 %</b>		<b>81 %</b>	<b>79 %</b>	
Avg Price/Unit	<b>416,548</b>	<b>384,918</b>	<b>8 %</b>	<b>376,033</b>	<b>302,098</b>	<b>24 %</b>
Active Listings	<b>23</b>	<b>29</b>	<b>20- %</b>			

## DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>21,153,980</b>	<b>14,389,500</b>	<b>47 %</b>	<b>262,702,705</b>	<b>218,568,973</b>	<b>20 %</b>
Units Listed	<b>43</b>	<b>53</b>	<b>18- %</b>	<b>559</b>	<b>545</b>	<b>2 %</b>
Units Sold	<b>35</b>	<b>28</b>	<b>25 %</b>	<b>448</b>	<b>416</b>	<b>7 %</b>
Sale Success Ratio	<b>74 %</b>	<b>63 %</b>		<b>81 %</b>	<b>83 %</b>	
% Sales to Listings	<b>81 %</b>	<b>52 %</b>		<b>80 %</b>	<b>76 %</b>	
Avg Price/Unit	<b>604,399</b>	<b>513,910</b>	<b>17 %</b>	<b>586,389</b>	<b>525,406</b>	<b>11 %</b>
Active Listings	<b>67</b>	<b>83</b>	<b>19- %</b>			

## MULTI FAMILY REVENUE



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## AREA: Pitt Meadows

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	913,000	100- %	0	4,100,000	100- %
Units Listed	0	0	0 %	0	4	100- %
Units Sold	0	1	100- %	0	4	100- %
Sale Success Ratio	0 %	100 %		0 %	100 %	
% Sales to Listings	0 %	0 %		0 %	100 %	
Avg Price/Unit	0	913,000	100- %	0	1,025,000	100- %
Active Listings	0	0	0 %			

## LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	1,420,000	3,998,000	64- %
Units Listed	0	1	100- %	10	11	9- %
Units Sold	0	0	0 %	1	4	75- %
Sale Success Ratio	0 %	0 %		11 %	50 %	
% Sales to Listings	0 %	0 %		10 %	36 %	
Avg Price/Unit	0	0	0 %	1,420,000	999,500	42 %
Active Listings	8	8	0 %			

## RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	21,153,980	15,302,500	38 %	264,122,705	226,666,973	16 %
Units Listed	43	54	20- %	569	560	1 %
Units Sold	35	29	20 %	449	424	5 %
Sale Success Ratio	76 %	64 %		80 %	83 %	
% Sales to Listings	81 %	53 %		78 %	75 %	
Avg Price/Unit	604,399	527,672	14 %	588,246	534,591	10 %
Active Listings	75	91	17- %			

## IC&amp;I - BUSINESS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	22,000	100- %
Units Listed	0	0	0 %	4	8	50- %
Units Sold	0	0	0 %	0	1	100- %
Sale Success Ratio	0 %	0 %		0 %	9 %	
% Sales to Listings	0 %	0 %		0 %	12 %	
Avg Price/Unit	0	0	0 %	0	22,000	100- %
Active Listings	3	4	25- %			

## IC&amp;I - INDUSTRIAL/COMMERCIAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	565,000	100- %	739,000	1,880,000	60- %
Units Listed	0	0	0 %	11	8	37 %
Units Sold	0	1	100- %	3	5	40- %
Sale Success Ratio	0 %	100 %		50 %	62 %	
% Sales to Listings	0 %	0 %		27 %	62 %	
Avg Price/Unit	0	565,000	100- %	246,333	376,000	34- %
Active Listings	9	7	28 %			

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## IC&amp;I - MULTI FAMILY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

## IC&amp;I - LAND &amp; FARMS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	3,347,000	0	0 %	3,347,000	0	0 %
Units Listed	0	1	100- %	10	4	150 %
Units Sold	1	0	0 %	1	0	0 %
Sale Success Ratio	100 %	0 %		16 %	0 %	
% Sales to Listings	0 %	0 %		10 %	0 %	
Avg Price/Unit	3,347,000	0	0 %	3,347,000	0	0 %
Active Listings	5	2	150 %			

## ICI SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	3,347,000	565,000	492 %	4,086,000	1,902,000	114 %
Units Listed	0	1	100- %	25	20	25 %
Units Sold	1	1	0 %	4	6	33- %
Sale Success Ratio	100 %	33 %		26 %	28 %	
% Sales to Listings	0 %	100 %		16 %	30 %	
Avg Price/Unit	3,347,000	565,000	492 %	1,021,500	317,000	222 %
Active Listings	17	13	30 %			

## TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	24,500,980	15,867,500	54 %	268,208,705	228,568,973	17 %
Units Listed	43	55	21- %	594	580	2 %
Units Sold	36	30	20 %	453	430	5 %
Sale Success Ratio	76 %	62 %		78 %	80 %	
% Sales to Listings	83 %	54 %		76 %	74 %	
Avg Price/Unit	680,582	528,916	28 %	592,072	531,555	11 %
Active Listings	92	104	11- %			