

SALES SUMMARY AS AT NOVEMBER 30, 2018

AREA: Maple Ridge

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	51,850,052	96,267,384	46- %	771,298,013	1,041,551,992	25- %
Units Listed	112	126	11- %	1,637	1,825	10- %
Units Sold	57	104	45- %	823	1,228	32- %
Sale Success Ratio	44 %	71 %		54 %	69 %	
% Sales to Listings	50 %	82 %		50 %	67 %	
Avg Price/Unit	909,650	925,647	1- %	937,178	848,169	10 %
Active Listings	373	309	20 %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	17,387,700	18,860,100	7- %	216,324,891	255,740,781	15- %
Units Listed	42	36	16 %	669	613	9 %
Units Sold	32	35	8- %	388	535	27- %
Sale Success Ratio	57 %	92 %		64 %	90 %	
% Sales to Listings	76 %	97 %		57 %	87 %	
Avg Price/Unit	543,365	538,860	0 %	557,538	478,020	16 %
Active Listings	131	67	95 %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	6,945,250	13,662,500	49- %	156,058,196	138,245,524	12 %
Units Listed	41	32	28 %	622	476	30 %
Units Sold	18	40	55- %	411	450	8- %
Sale Success Ratio	45 %	95 %		73 %	89 %	
% Sales to Listings	43 %	125 %		66 %	94 %	
Avg Price/Unit	385,847	341,562	12 %	379,703	307,212	23 %
Active Listings	125	27	362 %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	76,183,002	128,789,984	40- %	1,143,681,100	1,435,538,297	20- %
Units Listed	195	194	0 %	2,928	2,914	0 %
Units Sold	107	179	40- %	1,622	2,213	26- %
Sale Success Ratio	47 %	79 %		60 %	77 %	
% Sales to Listings	54 %	92 %		55 %	75 %	
Avg Price/Unit	711,990	719,497	1- %	705,105	648,684	8 %
Active Listings	629	403	56 %			

MULTI FAMILY REVENUE



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REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2018

AREA: Maple Ridge

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	750,000	0	0 %	750,000	3,300,600	77- %
Units Listed	0	1	100- %	2	4	50- %
Units Sold	1	0	0 %	1	3	66- %
Sale Success Ratio	100 %	0 %		50 %	60 %	
% Sales to Listings	0 %	0 %		50 %	75 %	
Avg Price/Unit	750,000	0	0 %	750,000	1,100,200	31- %
Active Listings	0	1	100- %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	4,250,000	100- %	19,132,900	45,850,524	58- %
Units Listed	7	6	16 %	95	87	9 %
Units Sold	0	5	100- %	19	39	51- %
Sale Success Ratio	0 %	50 %		26 %	41 %	
% Sales to Listings	0 %	83 %		20 %	44 %	
Avg Price/Unit	0	850,000	100- %	1,006,994	1,175,654	14- %
Active Listings	45	27	66 %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	76,933,002	133,039,984	42- %	1,163,564,000	1,484,689,421	21- %
Units Listed	202	201	0 %	3,025	3,005	0 %
Units Sold	108	184	41- %	1,642	2,255	27- %
Sale Success Ratio	46 %	77 %		59 %	76 %	
% Sales to Listings	53 %	91 %		54 %	75 %	
Avg Price/Unit	712,342	723,043	1- %	708,626	658,398	7 %
Active Listings	674	431	56 %			

IC&I - BUSINESS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	105,000	28,000	275 %	5,235,500	468,000	1,018 %
Units Listed	2	6	66- %	39	47	17- %
Units Sold	1	1	0 %	8	5	60 %
Sale Success Ratio	25 %	50 %		17 %	14 %	
% Sales to Listings	50 %	16 %		20 %	10 %	
Avg Price/Unit	105,000	28,000	275 %	654,437	93,600	599 %
Active Listings	25	33	24- %			

IC&I - INDUSTRIAL/COMMERCIAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	286,800	935,000-	130- %	14,293,688	12,945,000	10 %
Units Listed	0	7	100- %	30	34	11- %
Units Sold	1	3-	133- %	14	10	40 %
Sale Success Ratio	100 %	150- %		41 %	33 %	
% Sales to Listings	0 %	42- %		46 %	29 %	
Avg Price/Unit	286,800	311,666	7- %	1,020,977	1,294,500	21- %
Active Listings	14	17	17- %			

SALES SUMMARY AS AT NOVEMBER 30, 2018

AREA: Maple Ridge

IC&I - MULTI FAMILY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	2,800,000	0	0 %
Units Listed	0	0	0 %	7	1	600 %
Units Sold	0	0	0 %	1	0	0 %
Sale Success Ratio	0 %	0 %		25 %	0 %	
% Sales to Listings	0 %	0 %		14 %	0 %	
Avg Price/Unit	0	0	0 %	2,800,000	0	0 %
Active Listings	3	0	0 %			

IC&I - LAND & FARMS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	2,779,000	6,770,000	58- %
Units Listed	1	2	50- %	9	11	18- %
Units Sold	0	0	0 %	3	5	40- %
Sale Success Ratio	0 %	0 %		20 %	71 %	
% Sales to Listings	0 %	0 %		33 %	45 %	
Avg Price/Unit	0	0	0 %	926,333	1,354,000	31- %
Active Listings	3	9	66- %			

ICI SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	391,800	907,000-	143- %	25,108,188	20,183,000	24 %
Units Listed	3	15	80- %	85	93	8- %
Units Sold	2	2-	200- %	26	20	30 %
Sale Success Ratio	40 %	50- %		26 %	27 %	
% Sales to Listings	66 %	13- %		30 %	21 %	
Avg Price/Unit	195,900	453,500	56- %	965,699	1,009,150	4- %
Active Listings	45	59	23- %			

TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	77,324,802	132,132,984	41- %	1,188,672,188	1,504,872,421	21- %
Units Listed	205	216	5- %	3,110	3,098	0 %
Units Sold	110	182	39- %	1,668	2,275	26- %
Sale Success Ratio	46 %	75 %		58 %	75 %	
% Sales to Listings	53 %	84 %		53 %	73 %	
Avg Price/Unit	702,952	726,005	3- %	712,633	661,482	7 %
Active Listings	719	490	46 %			