

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MARCH 31, 2008

AREA: Maple Ridge

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	8,601,499	22,888,103	62- %	23,706,979	39,782,801	40- %
Units Listed	32	45	28- %	69	113	38- %
Units Sold	16	44	63- %	41	76	46- %
Sale Success Ratio	69 %	95 %		61 %	80 %	
% Sales to Listings	50 %	97 %		59 %	67 %	
Avg Price/Unit	537,593	520,184	3 %	578,219	523,457	10 %
Active Listings	96	138	30- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	39,216,758	44,686,196	12- %	99,804,308	102,090,708	2- %
Units Listed	187	148	26 %	489	370	32 %
Units Sold	74	96	22- %	193	227	14- %
Sale Success Ratio	66 %	73 %		53 %	65 %	
% Sales to Listings	39 %	64 %		39 %	61 %	
Avg Price/Unit	529,956	465,481	13 %	517,120	449,738	14 %
Active Listings	409	264	54 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	47,818,257	67,574,299	29- %	123,511,287	141,873,509	12- %
Units Listed	219	193	13 %	558	483	15 %
Units Sold	90	140	35- %	234	303	22- %
Sale Success Ratio	67 %	79 %		54 %	69 %	
% Sales to Listings	41 %	72 %		41 %	62 %	
Avg Price/Unit	531,313	482,673	10 %	527,826	468,229	12 %
Active Listings	505	402	25 %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	5,735,750	3,247,100	76 %	9,400,750	5,412,100	73 %
Units Listed	3	3	0 %	10	14	28- %
Units Sold	14	9	55 %	24	15	60 %
Sale Success Ratio	58 %	100 %		64 %	88 %	
% Sales to Listings	466 %	300 %		240 %	107 %	
Avg Price/Unit	409,696	360,788	13 %	391,697	360,806	8 %
Active Listings	14	29	51- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MARCH 31, 2008

AREA: Maple Ridge

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	9,479,200	12,343,700	23- %	22,513,500	26,197,500	14- %
Units Listed	58	71	18- %	129	152	15- %
Units Sold	30	48	37- %	75	98	23- %
Sale Success Ratio	81 %	85 %		66 %	84 %	
% Sales to Listings	51 %	67 %		58 %	64 %	
Avg Price/Unit	315,973	257,160	22 %	300,180	267,321	12 %
Active Listings	84	82	2 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	15,214,950	15,590,800	2- %	31,914,250	31,609,600	0 %
Units Listed	61	74	17- %	139	166	16- %
Units Sold	44	57	22- %	99	113	12- %
Sale Success Ratio	72 %	87 %		66 %	84 %	
% Sales to Listings	72 %	77 %		71 %	68 %	
Avg Price/Unit	345,794	273,522	26 %	322,366	279,730	15 %
Active Listings	98	111	11- %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	5,852,250	1,301,315	349 %	8,075,950	3,034,407	166 %
Units Listed	4	13	69- %	72	20	260 %
Units Sold	24	5	380 %	34	12	183 %
Sale Success Ratio	100 %	100 %		60 %	57 %	
% Sales to Listings	600 %	38 %		47 %	60 %	
Avg Price/Unit	243,843	260,263	6- %	237,527	252,867	6- %
Active Listings	73	31	135 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	3,264,900	4,422,400	26- %	9,721,250	9,807,850	0 %
Units Listed	38	26	46 %	91	74	22 %
Units Sold	15	23	34- %	44	49	10- %
Sale Success Ratio	68 %	74 %		68 %	73 %	
% Sales to Listings	39 %	88 %		48 %	66 %	
Avg Price/Unit	217,660	192,278	13 %	220,937	200,160	10 %
Active Listings	68	48	41 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	9,117,150	5,723,715	59 %	17,797,200	12,842,257	38 %
Units Listed	42	39	7 %	163	94	73 %
Units Sold	39	28	39 %	78	61	27 %
Sale Success Ratio	84 %	77 %		65 %	69 %	
% Sales to Listings	92 %	71 %		47 %	64 %	
Avg Price/Unit	233,773	204,418	14 %	228,169	210,528	8 %
Active Listings	141	79	78 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MARCH 31, 2008

AREA: Maple Ridge

DET/ATT/APT SUB-TOTALS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	20,189,499	27,436,518	26- %	41,183,679	48,229,308	14- %
Units Listed	39	61	36- %	151	147	2 %
Units Sold	54	58	6- %	99	103	3- %
Sale Success Ratio	76 %	96 %		61 %	78 %	
% Sales to Listings	138 %	95 %		65 %	70 %	
Avg Price/Unit	373,879	473,043	20- %	415,996	468,245	11- %
Active Listings	183	198	7- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	51,960,858	61,452,296	15- %	132,039,058	138,096,058	4- %
Units Listed	283	245	15 %	709	596	18 %
Units Sold	119	167	28- %	312	374	16- %
Sale Success Ratio	70 %	76 %		58 %	70 %	
% Sales to Listings	42 %	68 %		44 %	62 %	
Avg Price/Unit	436,645	367,977	18 %	423,202	369,240	14 %
Active Listings	561	394	42 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	72,150,357	88,888,814	18- %	173,222,737	186,325,366	7- %
Units Listed	322	306	5 %	860	743	15 %
Units Sold	173	225	23- %	411	477	13- %
Sale Success Ratio	71 %	81 %		58 %	72 %	
% Sales to Listings	53 %	73 %		47 %	64 %	
Avg Price/Unit	417,054	395,061	5 %	421,466	390,619	7 %
Active Listings	744	592	25 %			

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MARCH 31, 2008

AREA: Maple Ridge

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	630,000	390,000	61 %	630,000	390,000	61 %
Units Listed	1	1	0 %	2	1	100 %
Units Sold	1	1	0 %	1	1	0 %
Sale Success Ratio	100 %	100 %		100 %	100 %	
% Sales to Listings	100 %	100 %		50 %	100 %	
Avg Price/Unit	630,000	390,000	61 %	630,000	390,000	61 %
Active Listings	1	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	630,000	390,000	61 %	630,000	390,000	61 %
Units Listed	1	1	0 %	2	1	100 %
Units Sold	1	1	0 %	1	1	0 %
Sale Success Ratio	100 %	100 %		100 %	100 %	
% Sales to Listings	100 %	100 %		50 %	100 %	
Avg Price/Unit	630,000	390,000	61 %	630,000	390,000	61 %
Active Listings	1	0	0 %			

LAND ONLY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	444,800	1,370,000	67- %	2,442,800	1,580,000	54 %
Units Listed	5	8	37- %	16	27	40- %
Units Sold	1	3	66- %	7	4	75 %
Sale Success Ratio	11 %	42 %		30 %	23 %	
% Sales to Listings	20 %	37 %		43 %	14 %	
Avg Price/Unit	444,800	456,666	2- %	348,971	395,000	11- %
Active Listings	33	37	10- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MARCH 31, 2008

AREA: Maple Ridge

RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	20,189,499	27,436,518	26- %	41,183,679	48,229,308	14- %
Units Listed	39	61	36- %	151	147	2 %
Units Sold	54	58	6- %	99	103	3- %
Sale Success Ratio	76 %	96 %		61 %	78 %	
% Sales to Listings	138 %	95 %		65 %	70 %	
Avg Price/Unit	373,879	473,043	20- %	415,996	468,245	11- %
Active Listings	183	198	7- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	53,035,658	63,212,296	16- %	135,111,858	140,066,058	3- %
Units Listed	289	254	13 %	727	624	16 %
Units Sold	121	171	29- %	320	379	15- %
Sale Success Ratio	67 %	76 %		57 %	69 %	
% Sales to Listings	41 %	67 %		44 %	60 %	
Avg Price/Unit	438,311	369,662	18 %	422,224	369,567	14 %
Active Listings	595	431	38 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	73,225,157	90,648,814	19- %	176,295,537	188,295,366	6- %
Units Listed	328	315	4 %	878	771	13 %
Units Sold	175	229	23- %	419	482	13- %
Sale Success Ratio	69 %	80 %		58 %	71 %	
% Sales to Listings	53 %	72 %		47 %	62 %	
Avg Price/Unit	418,429	395,846	5 %	420,753	390,654	7 %
Active Listings	778	629	23 %			

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	1	100- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MARCH 31, 2008

AREA: Maple Ridge

IC&I - BUSINESS

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	125,000	90,000	38 %	138,200	139,000	0 %
Units Listed	7	2	250 %	17	7	142 %
Units Sold	1	1	0 %	2	3	33- %
Sale Success Ratio	25 %	50 %		16 %	30 %	
% Sales to Listings	14 %	50 %		11 %	42 %	
Avg Price/Unit	125,000	90,000	38 %	69,100	46,333	49 %
Active Listings	19	22	13- %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	125,000	90,000	38 %	138,200	139,000	0 %
Units Listed	7	2	250 %	17	7	142 %
Units Sold	1	1	0 %	2	3	33- %
Sale Success Ratio	25 %	50 %		16 %	30 %	
% Sales to Listings	14 %	50 %		11 %	42 %	
Avg Price/Unit	125,000	90,000	38 %	69,100	46,333	49 %
Active Listings	19	23	17- %			

IC&I - INDUSTRIAL/COMMERCIAL

-----CURRENT MONTH-----

-----YEAR TO DATE-----

NEW	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	392,300	100- %	700,000	1,344,800	47- %
Units Listed	7	2	250 %	16	2	700 %
Units Sold	0	1	100- %	2	3	33- %
Sale Success Ratio	0 %	100 %		40 %	60 %	
% Sales to Listings	0 %	50 %		12 %	150 %	
Avg Price/Unit	0	392,300	100- %	350,000	448,266	21- %
Active Listings	15	6	150 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	392,300	100- %	700,000	1,344,800	47- %
Units Listed	7	2	250 %	16	2	700 %
Units Sold	0	1	100- %	2	3	33- %
Sale Success Ratio	0 %	100 %		33 %	60 %	
% Sales to Listings	0 %	50 %		12 %	150 %	
Avg Price/Unit	0	392,300	100- %	350,000	448,266	21- %
Active Listings	15	6	150 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MARCH 31, 2008

AREA: Maple Ridge

IC&I - MULTI FAMILY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	780,000	1,265,000	38- %
Units Listed	1	0	0 %	1	0	0 %
Units Sold	0	0	0 %	1	1	0 %
Sale Success Ratio	0 %	0 %		100 %	100 %	
% Sales to Listings	0 %	0 %		100 %	0 %	
Avg Price/Unit	0	0	0 %	780,000	1,265,000	38- %
Active Listings	2	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	780,000	1,265,000	38- %
Units Listed	1	0	0 %	1	0	0 %
Units Sold	0	0	0 %	1	1	0 %
Sale Success Ratio	0 %	0 %		100 %	100 %	
% Sales to Listings	0 %	0 %		100 %	0 %	
Avg Price/Unit	0	0	0 %	780,000	1,265,000	38- %
Active Listings	2	0	0 %			

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MARCH 31, 2008

AREA: Maple Ridge

IC&I - LAND & FARMS

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	2,190,000	0	0 %
Units Listed	0	0	0 %	1	1	0 %
Units Sold	0	0	0 %	2	0	0 %
Sale Success Ratio	0 %	0 %		66 %	0 %	
% Sales to Listings	0 %	0 %		200 %	0 %	
Avg Price/Unit	0	0	0 %	1,095,000	0	0 %
Active Listings	6	4	50 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	2,190,000	0	0 %
Units Listed	0	0	0 %	1	1	0 %
Units Sold	0	0	0 %	2	0	0 %
Sale Success Ratio	0 %	0 %		66 %	0 %	
% Sales to Listings	0 %	0 %		200 %	0 %	
Avg Price/Unit	0	0	0 %	1,095,000	0	0 %
Active Listings	6	4	50 %			

ICI SUB-TOTAL

-----CURRENT MONTH-----

-----YEAR TO DATE-----

NEW	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	1	100- %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	125,000	482,300	74- %	3,808,200	2,748,800	38 %
Units Listed	15	4	275 %	35	10	250 %
Units Sold	1	2	50- %	7	7	0 %
Sale Success Ratio	25 %	40 %		33 %	38 %	
% Sales to Listings	6 %	50 %		20 %	70 %	
Avg Price/Unit	125,000	241,150	48- %	544,028	392,685	38 %
Active Listings	42	32	31 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	125,000	482,300	74- %	3,808,200	2,748,800	38 %
Units Listed	15	4	275 %	35	10	250 %
Units Sold	1	2	50- %	7	7	0 %
Sale Success Ratio	25 %	40 %		31 %	38 %	
% Sales to Listings	6 %	50 %		20 %	70 %	
Avg Price/Unit	125,000	241,150	48- %	544,028	392,685	38 %
Active Listings	42	33	27 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MARCH 31, 2008

AREA: Maple Ridge

TOTAL

-----CURRENT MONTH-----

-----YEAR TO DATE-----

NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	20,189,499	27,436,518	26- %	41,183,679	48,229,308	14- %
Units Listed	39	61	36- %	151	147	2 %
Units Sold	54	58	6- %	99	103	3- %
Sale Success Ratio	76 %	96 %		61 %	78 %	
% Sales to Listings	138 %	95 %		65 %	70 %	
Avg Price/Unit	373,879	473,043	20- %	415,996	468,245	11- %
Active Listings	183	199	8- %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	53,160,658	63,694,596	16- %	138,920,058	142,814,858	2- %
Units Listed	304	258	17 %	762	634	20 %
Units Sold	122	173	29- %	327	386	15- %
Sale Success Ratio	66 %	75 %		56 %	68 %	
% Sales to Listings	40 %	67 %		42 %	60 %	
Avg Price/Unit	435,743	368,176	18 %	424,831	369,986	14 %
Active Listings	637	463	37 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	73,350,157	91,131,114	19- %	180,103,737	191,044,166	5- %
Units Listed	343	319	7 %	913	781	16 %
Units Sold	176	231	23- %	426	489	12- %
Sale Success Ratio	69 %	79 %		57 %	70 %	
% Sales to Listings	51 %	72 %		46 %	62 %	
Avg Price/Unit	416,762	394,506	5 %	422,778	390,683	8 %
Active Listings	820	662	23 %			